



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 34

CTC
Market Report
• Strong demand .
• Assams maintaining quality barely steady. Remainder sold around last and tended irregularly easier.
• Small weight of Cachars seen around last levels.

Buying Analysis
• Hindustan Unilever: Good support . TCPL : Operated.
• Western India : Good enquiry on liquoring sorts.
• Exporters : Some enquiry on bolder brokens and fannings. Other Internal & Local : Fair support.

Orthodox
Market Report
• Strong demand .
• Nominal quantity of tippy teas on offer, readily absorbed. Whole Leaf grades irregular around last. Brokens followed a similar trend.
• Leafy Fannings firm and clean secondaries sold at firm to occasionally dearer rates.

Buying Analysis
• Middle East : Active.
• CIS: Active.
• HUL: Very selective .

DUST
Market Report
• Strong demand
• Liquoring Assams around last.
• Cachar and Dooars followed similar trend.

Buying Analysis
• Major Blenders : Active
• Western India : Good Support
• Other Internal & local : Operated.

Darjeeling
Market Report
• Fair demand.
• Whole leaf grades maintaining quality sold at last levels. Remainder witnessed some outlots. Brokens and Fannings readily absorbed.
TCPL : Active. Exporters: Good Support. Local and Other Internal : Operated.

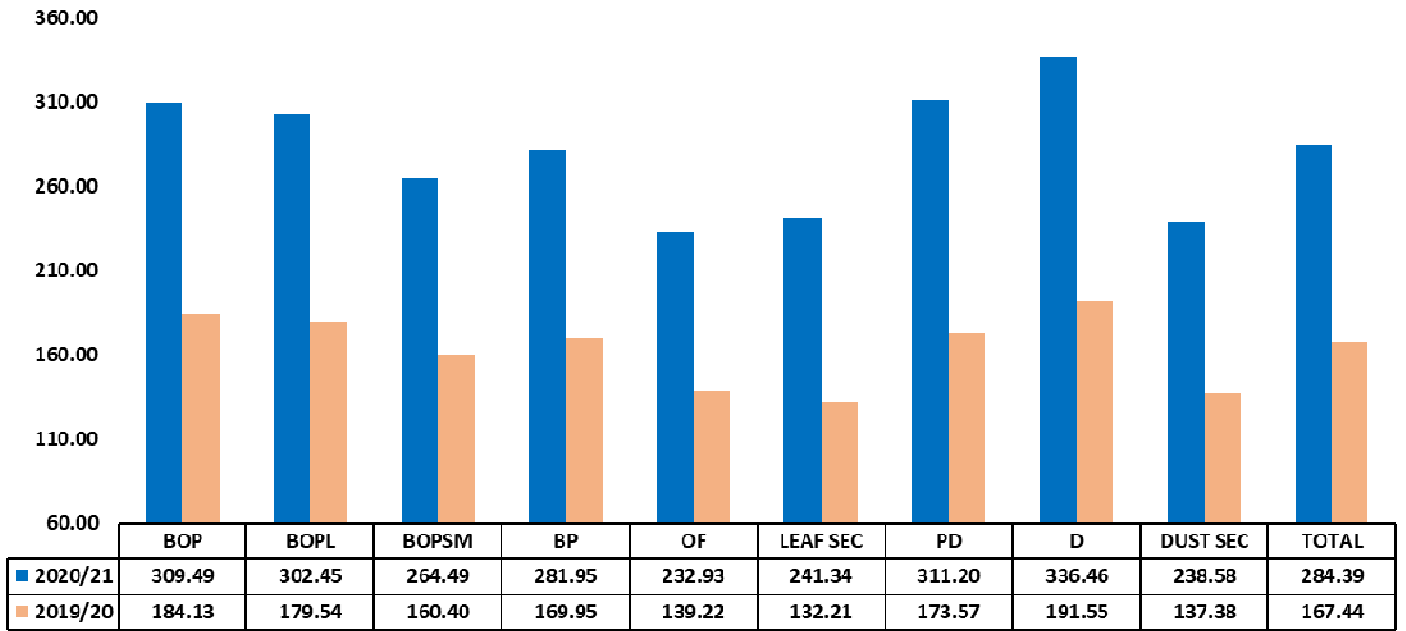
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 34		
	SALE 34	SALE 33	+/-	SALE 34	SALE 33	+/-	2020/21	2019/20	2018/19
CTC LEAF	304.40	310.70	-6.30	170.95	174.25	-3.30	279.51	165.75	162.39
DUST	329.65	321.12	8.54	183.83	182.42	1.41	296.06	171.47	177.61
TOTAL	312.11	314.23	-2.13	174.77	176.72	-1.96	284.39	167.44	167.26
ORTHODOX	291.88	292.30	-0.42	231.05	228.79	2.26	298.72	248.81	218.87
DARJEELING	453.64	431.35	22.29	310.22	345.58	-35.36	424.15	386.15	529.98
ALL TEAS	307.42	308.73	-1.31	189.22	193.24	-4.02	291.47	192.88	181.90

KOLKATA AUCTION AVERAGES

	SALE	30	31	32	33	34	35
CTC LEAF	2020/21	284.65	293.53	309.56	310.70	304.40	
	2019/20	177.17	181.52	181.13	174.25	170.96	164.82
DUST	2020/21	302.06	311.88	321.62	321.12	329.70	
	2019/20	181.32	183.53	188.46	182.42	183.94	180.33
TOTAL	2020/21	290.02	299.14	313.59	314.23	312.13	
	2019/20	178.43	182.14	183.59	176.72	174.81	169.48
ORTHODOX	2020/21	298.66	279.14	290.09	292.30	291.86	
	2019/20	244.48	236.81	236.84	228.79	231.05	210.90
DARJEELING	2020/21	542.12	459.56	305.76	431.35	453.64	
	2019/20	366.00	397.47	386.46	345.58	310.23	324.96

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 34



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 34

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	361620.7	379.05	801966.6	308.68	FBOP	1595875.0	310.64	2231545.0	266.81	GBOP1/FBOP1	544854.2	192.60	910414.9	137.35
TGFOP	1000902.1	348.65	1499102.6	287.90	GFBOF	432048.8	312.01	1179604.1	266.51	BOPF/GOF/FOF	745172.5	249.24	1297718.3	197.11
GFOP	560442.3	299.24	976070.1	271.72	GBOP	775609.3	304.43	1499080.7	253.78					
FOP	463391.8	249.73	885918.2	206.07	BPS	234469.1	286.04	372641.9	242.48					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	16,07,335	13,92,338	310.73	13%	13,21,117	11,57,167	318.18	12%	1,07,52,429	95,49,487	284.23	11%
FANNINGS	5,09,674	4,14,395	296.12	19%	4,40,172	3,38,137	302.34	23%	34,90,856	28,40,735	276.93	19%
LEAF SEC.	2,63,588	2,21,965	280.17	16%	1,39,391	1,25,759	264.31	10%	12,16,599	11,00,991	245.20	10%
LEAF TOTAL	23,80,597.0	20,28,698.0	304.40	15%	19,00,679.4	16,21,064.0	310.70	15%	1,54,59,884.0	1,34,91,213.0	279.51	13%
DUST	7,86,805	6,89,591	348.01	12%	7,08,231	5,97,235	353.38	16%	48,52,555	40,69,304	324.71	16%
DUST SEC.	2,26,011	2,01,411	266.80	11%	2,91,086	2,35,081	239.16	19%	20,46,648	15,78,071	222.18	23%
DUST TOTAL	10,12,816.0	8,91,002.0	329.65	12%	9,99,317.1	8,32,316.3	321.12	17%	68,99,203.0	56,47,375.0	296.06	18%
TOTAL	33,93,413.0	29,19,700.0	312.11	14%	28,99,996.5	24,53,380.3	314.23	15%	2,23,59,087.0	1,91,38,588.0	284.39	14%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	5,18,150	4,59,819	321.29	11%	4,80,228	4,12,404	314.00	14%	41,07,465	35,17,767	325.05	14%
BROKENS	5,03,734	4,59,603	296.16	9%	5,64,890	4,79,699	295.92	15%	45,50,731	38,40,828	304.45	16%
FANNINGS	1,41,936	1,29,123	236.85	9%	1,30,067	96,488	238.58	26%	10,48,423	8,45,670	245.19	19%
SECONDARY	96,222	93,860	202.55	2%	64,887	57,955	197.40	11%	7,31,860	6,58,684	193.46	10%
ORTH. TOTAL	12,60,042.0	11,42,405.0	291.88	9%	12,40,071.1	10,46,545.2	292.30	16%	1,04,38,479.0	88,62,949.0	298.72	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	34,110	15,285	633.27	55%	29,985	15,144	616.89	49%	4,51,725	2,39,666	668.29	47%
BROKENS	15,599	7,209	254.51	54%	12,900	7,076	267.08	45%	2,49,617	1,63,466	247.87	35%
FANNINGS	10,177	5,245	203.83	48%	14,555	7,857	221.68	46%	2,64,727	1,33,679	202.02	50%
DARJ. TOTAL	59,886.0	27,739.0	453.64	54%	57,439.4	30,077.0	431.35	48%	9,66,069.0	5,36,811.0	424.15	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2380597.0	2028698.0	304.40	15%	1900679.4	1621064.0	310.70	15%	15459884.0	13491213.0	279.51	13%
2019-20	3276178.2	2344992.7	170.95	28%	2230763.9	1708200.8	174.25	23%	39454854.1	28373310.5	165.75	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1012816.0	891002.0	329.65	12%	999317.1	832316.3	321.12	17%	6899203.0	5647375.0	296.06	18%
2019-20	1309325.4	986985.0	183.83	25%	966950.0	740694.0	182.42	23%	16298728.4	11894094.6	171.47	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1260042.0	1142405.0	291.88	9%	1240071.1	1046545.2	292.30	16%	10438479.0	8862949.0	298.72	15%
2019-20	1340191.4	1002610.4	231.05	25%	1131526.1	930934.7	228.79	18%	17764436.7	14815467.6	248.81	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	59886.0	27739.0	453.64	54%	57439.4	30077.0	431.35	48%	966069.0	536811.0	424.15	44%
2019-20	87899.5	51294.8	310.22	42%	91409.2	48279.8	345.58	47%	1640255.8	1013197.7	386.15	38%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4713341.0	4089844.0	307.42	13%	4197507.0	3530002.5	308.73	16%	33763635.0	28538348.0	291.47	15%
2019-20	6013594.5	4385882.9	189.22	27%	4420649.2	3428109.3	193.24	22%	75158275.0	56096070.4	192.88	25%

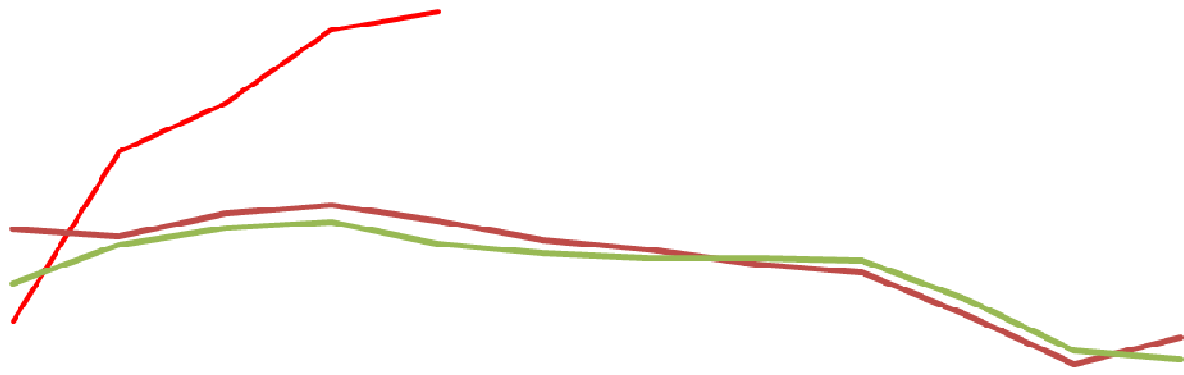
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 34			2020/21		UP TO SALE 34		
	SALE 34	SALE 33	2020/21	2019/20	2018/19	SALE 34	SALE 33	2020/21	2019/20	2018/19
BELOW 160	0.08	0.01	3.19	51.88	52.14	1.36	3.93	6.30	44.98	34.54
BETWEEN 160.00-179.99	0.00	0.00	4.91	9.68	14.94	1.67	3.88	3.05	13.80	12.95
BETWEEN 180.00-199.99	0.00	0.14	5.62	10.16	12.15	1.78	1.64	3.61	8.25	15.63
BETWEEN 200.00-219.99	0.08	0.46	7.71	10.32	9.17	4.06	2.72	5.76	10.07	17.76
BETWEEN 220.00-139.99	18.08	19.30	13.97	8.01	5.14	3.00	4.75	7.23	12.95	14.78
BETWEEN 240.00-259.99	8.45	9.56	8.23	4.20	2.73	4.79	4.56	6.78	7.79	3.00
BETWEEN 260.00-279.99	15.22	9.08	10.33	2.21	1.35	10.53	6.49	8.76	1.49	0.88
ABOVE 280	58.09	61.45	46.05	3.53	2.38	72.80	72.03	58.51	0.67	0.46

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 34			% OF TEAS SOLD	2020/21		UP TO SALE 34
	SALE 34	SALE 33	2020/21	2019/20	2018/19		SALE 34	SALE 33	2020/21
BELOW 200	6.96	4.52	7.29	16.93	26.97	BELOW 300.00	38.81	39.96	41.70
BETWEEN 200.00-219.99	1.92	3.47	2.61	7.17	24.85	BETWEEN 301.00-400.99	6.49	7.81	9.14
BETWEEN 220.00-239.99	4.32	7.11	5.13	10.53	21.86	BETWEEN 401.00-500.99	2.09	7.21	9.00
BETWEEN 240.00-259.99	9.49	8.72	7.68	15.08	12.21	BETWEEN 501.00-600.99	5.91	7.10	7.52
BETWEEN 260.00-279.99	10.24	9.95	8.55	19.92	7.58	BETWEEN 601.00-700.99	33.53	27.62	19.14
ABOVE 280	67.05	66.24	68.75	30.37	6.53	ABOVE 701.00	13.17	10.30	13.51

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
35	80484	42958	3190	30177	156809	88807	59610	3645	34142	186204	-8323	-16652	-455	-3965	-29395
36	77048	46902	3251	28933	156134	99145	61977	5489	33828	200439	-22097	-15075	-2238	-4895	-44305
37	71205	38029	2871	28580	140685	97995	63897	5321	30818	198031	-26790	-25868	-2450	-2238	-57346
TOTAL	228737	127889	9312	87690	453628	285947	185484	14455	98788	584674	-57210	-57595	-5143	-11098	-131046

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	307.77							
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 34

	CTC LEAF			DUST			TOTAL				
	SALE 34										
OFFER	23,80,597.0 Kgs			10,14,049.0 Kgs			33,94,646.0 Kgs				
SOLD	20,29,171.6 Kgs			8,44,720.4 Kgs			28,73,892.0 Kgs				
SOLD %	85%			83%			85%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	5,14,675.2	320.45	25%	HUL	3,58,728.4	357.45	42%	HUL	8,43,601.4	329.70	29%
HUL	4,84,873.0	309.17	24%	TGBL	2,18,800.0	307.70	26%	TGBL	6,90,721.2	281.21	24%
TGBL	4,71,921.2	268.92	23%	S.India	1,50,980.6	360.58	18%	W.India	5,60,756.4	318.30	20%
WI.Pack	1,78,181.0	367.06	9%	W.India	46,081.2	294.37	5%	S.India	2,08,034.4	362.13	7%
Local	1,22,850.8	255.72	6%	Packeteers	34,958.8	350.96	4%	WI.Pack	1,82,906.6	363.15	6%
Exports	60,299.0	357.21	3%	Exports	8,820.2	225.90	1%	Local	1,29,340.0	253.13	5%
S.India	57,053.8	366.23	3%	Others	7,902.8	396.24	1%	Packeteers	77,539.2	284.80	3%
N.India	47,466.2	279.84	2%	Local	6,489.2	204.07	1%	Exports	69,119.2	340.46	2%
Packeteers	42,580.4	230.47	2%	N.India	6,159.0	244.51	1%	N.India	53,625.2	275.78	2%
NI.Pack	26,445.0	263.43	1%	WI.Pack	4,725.6	215.59	1%	Others	30,155.8	317.16	1%
Others	22,253.0	289.07	1%	NI.Pack	1,074.6	305.53	0%	NI.Pack	27,519.6	265.07	1%
C.India	573.0	381.00	0%				0%	C.India	573.0	381.00	0%
Grand Total	20,29,171.6	304.42	100%	TOTAL	8,44,720.4	337.54	100%	TOTAL	28,73,892.0	314.15	100%

	ORTHODOX			DARJEELING			
	SALE 34						
OFFER	12,60,433.5 Kgs			59,886.4 Kgs			
SOLD	11,43,103.6 Kgs			27,946.0 Kgs			
SOLD %	91%			47%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	4,04,193.3	281.09	35%	Exports	8,250.0	452.73	30%
Local	2,87,492.5	289.00	25%	TGBL	8,134.8	535.51	29%
Other Exports	1,61,250.8	301.10	14%	Local	6,565.2	296.65	23%
Others	1,20,784.1	301.60	11%	Others	2,457.8	534.29	9%
N.India	66,087.6	321.82	6%	Other Exports	1,701.2	592.53	6%
Exports	41,001.6	287.84	4%	N.India	583.2	125.91	2%
Domestic	27,683.9	276.55	2%	Domestic	253.8	730.70	1%
W.India	26,768.3	332.38	2%				
HUL	3,386.1	272.65	0%				
CIS	2,435.9	398.25	0%				
Packeteers	1,879.6	186.00	0%				
CONTINENT	139.9	790.00	0%				
TOTAL	11,43,103.6	291.89	100%	TOTAL	27,946.0	451.55	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 34

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
MOKRUNG	141750.2	427.55	164644.2	277.12
HALMARI	159062.3	425.79	246392.8	319.03
HOOKHMOL	87218.0	424.91	178793.4	284.28
GATOONGA	223369.6	413.99	311010.0	267.51
DOOMUR DULLUNG	144404.7	405.39	144626.2	302.54
SOTAI	26330.6	395.94	89423.3	251.91
DUBBA	29444.8	389.68	0.0	0.00
HAJUA	146031.6	389.03	82972.4	263.90
NAMROOP	160901.7	385.11	157321.4	205.65
SALKATHONI	188442.6	378.87	258179.7	225.24
DUFLATING	114183.3	377.48	248138.1	280.75
KOTALGOORIE	78566.9	377.39	58256.3	255.97
TEOK	124468.9	368.32	174720.8	210.29
BEHUBOR	52404.2	367.73	0.0	0.00
KHOOMTAIE 'A'	64834.1	365.42	78124.1	226.95
MOHOKUTIE	90319.1	364.30	24109.0	267.46
DEHA	93796.1	363.62	130783.0	245.85
BANAMALIE	47707.4	363.61	94385.3	262.87
MAJULI	209599.0	363.29	254590.0	221.08
LIGRIPOOKRIE	133842.5	361.71	0.0	0.00
HAROOCHARAI	57983.8	360.84	106373.5	243.42
GELAKEY	31540.3	359.73	55405.0	252.32
BORJAN	164326.4	359.36	250063.2	243.51
SUNTOK	53840.2	357.72	51337.3	209.73
SHYAMGURI	376215.8	357.55	302281.4	219.39

** Above 25,000 Kgs.***N.B:- Guwahati data upto sale 33 2020**

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 34

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	141575.1	308.49	142055.9	235.23
GULMA	329293.2	308.16	407049.5	227.68
GHATIA ROYAL	105771.1	301.37	206383.1	232.97
BARADIGHI	284878.6	300.64	288208.0	228.60
PAHARGOOMIAH	278784.8	294.83	416897.9	232.68
ANANDAPURROYAL	86987.7	291.00	74997.7	210.54
DALGAON	340058.4	290.47	347481.7	215.69
NANGDALA	168194.5	288.44	152770.8	209.92
DIANA (RAMBARI)	102101.6	286.78	150070.4	218.64
RYDAK	287193.8	283.94	359337.6	207.07
CHULSA	176265.7	283.59	101827.9	193.59
JITI	340622.8	283.21	488212.2	198.05
HOPE	290516.3	282.51	190581.4	204.04
NEW DOOARS	183507.7	282.36	478949.9	183.54
KUMARGRAM	267032.8	280.84	361824.9	198.46
NOWERA NUDDY	156211.5	279.59	202331.5	193.18
CHALOUNI	177019.3	277.60	255055.7	188.05
DANGUAJHAR	234986.2	277.40	402325.7	197.27
AIBHEEL	383582.9	274.77	562777.2	193.89
ARYAMAN SPECIAL	51911.4	274.72	107029.4	174.44
KARBALLA	125422.6	274.40	296559.1	185.69
FULBARIHIGROWN	143543.7	274.02	38384.2	180.81
BINAGURI	471677.4	271.41	620995.7	203.14
TELEPARA ROYAL	154949.0	270.74	180038.0	173.97
MATRI GOLD	176779.8	270.50	244966.1	195.61

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 33 2020